AIM Board of Directors meeting

Brussels, November 14th, 2019

#AIMBrussels2019
Simultaneous interpretation
EN channel
FR channel
ES channel
DE channel
1. Welcome and Opening

Christian Zahn, President of AIM
Tribute to the memory of Ron Hendriks

Ron Hendriks, passed away on September 11th, 2019

Ron Hendriks was President of AIM from 2002 to 2005. He was nominated Honorary Member after that. He was a very dedicated and active President of our Association. We remember him as having a positive mindset and promoting our organisation with all his heart.
Tribute to the memory of Malte Enderlein

Malte Enderlein passed away suddenly on July 25th, 2019

Malte Enderlein

Malte Enderlein was Head of Unit ‘Policy /Legislation’ and Deputy Head of Unit ‘Policy and Autonomous Management at vdek.

He was supporting our President Zahn for all this activities in AIM. Malte was an active member of the European Affairs Working Group and Mutuals Working Group.

We lost a very integer, honest and tireless promoter of AIM. We miss him greatly.

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2. Board of Directors and General Assembly: Verification of the quorum

“No decision of the Board of Directors shall be valid unless members holding at least half of its votes are represented. In case of the election or dismissal of the members of the Presidium, at least two-thirds of all votes must be represented”
3. Approval of the Minutes of the Board and the General Assembly

Approval of the Minutes:
Board of Directors Meeting
June 27th, 2019 in Luxembourg
5. Presidium Report on recent developments

Elisa Torrenegra, Vice-President

• Region Latin America
5. Presidium Report on recent developments

Abdelaziz Alaoui, Vice-President

• Region Africa and the Middle-East
5. Presidium Report on recent developments

Loek Caubo, Vice-President

- Region Europe
5. Presidium Report on recent developments

Pedro Bleck da Silva, Vice-President

- Mutual Values and Social Economy
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees

Presentation of financial matters, brief update about the execution of the AIM 2019 budget and future membership fees

by

Alain Coheur, AIM Treasurer

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7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees

Accounts up to September 2019

<table>
<thead>
<tr>
<th>Expenses</th>
<th>Budget</th>
<th>Actual 09/19</th>
<th>Income</th>
<th>Budget</th>
<th>Actual 09/19</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Operating expenses</strong></td>
<td></td>
<td></td>
<td>Operating income</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Services, goods, miscellaneous exp.</td>
<td>324,500</td>
<td>198,057</td>
<td>Contribution members, etc.</td>
<td>820,000</td>
<td>779,252</td>
</tr>
<tr>
<td>Salary, social security, pensions</td>
<td>512,000</td>
<td>316,801</td>
<td>Other</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Depreciations and write-down</td>
<td>7,000</td>
<td>0</td>
<td></td>
<td>1,000</td>
<td>686</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>13,000</td>
<td>4099</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Financial expenses</td>
<td>1,500</td>
<td>923</td>
<td>Financial income</td>
<td>1,500</td>
<td>923</td>
</tr>
<tr>
<td><strong>BONI</strong></td>
<td><strong>-35,500</strong></td>
<td><strong>260,980</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>858,000</strong></td>
<td><strong>519,880</strong></td>
<td><strong>822,500</strong></td>
<td><strong>780,860</strong></td>
<td></td>
</tr>
</tbody>
</table>
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees

Projection of Budget until 2022 with increase of membership fees by 1% in 2021 and 2022

<table>
<thead>
<tr>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>TOTAL</td>
<td>310.622</td>
<td>276.049</td>
<td>275.671</td>
<td>326.185</td>
<td>324.487</td>
<td>272.055</td>
<td>324.500</td>
<td>348.700</td>
<td>339.300</td>
<td>339.900</td>
</tr>
<tr>
<td>SALARIES AND SOCIAL SECURITY EXPENSES</td>
<td>349.204</td>
<td>419.936</td>
<td>443.669</td>
<td>473.329</td>
<td>530.078</td>
<td>494.011</td>
<td>512.000</td>
<td>517.000</td>
<td>550.000</td>
<td>550.000</td>
</tr>
<tr>
<td>DEPRECIATION AND VALUE REDUCTION</td>
<td>7.693</td>
<td>4.624</td>
<td>3.569</td>
<td>5.528</td>
<td>7.000</td>
<td>6.839</td>
<td>7.000</td>
<td>7.000</td>
<td>7.000</td>
<td>7.000</td>
</tr>
<tr>
<td>FINANCIAL EXPENSES</td>
<td>1.035</td>
<td>1.464</td>
<td>1.245</td>
<td>1.242</td>
<td>1.200</td>
<td>1.109</td>
<td>1.500</td>
<td>1.500</td>
<td>1.500</td>
<td>1.500</td>
</tr>
<tr>
<td>TOTAL EXPENSES</td>
<td>680.430</td>
<td>713.798</td>
<td>736.452</td>
<td>821.868</td>
<td>877.765</td>
<td>790.017</td>
<td>858.000</td>
<td>887.700</td>
<td>911.800</td>
<td>1.043.400</td>
</tr>
<tr>
<td>TOTAL INCOME</td>
<td>791.406</td>
<td>898.531</td>
<td>840.512</td>
<td>833.433</td>
<td>808.976</td>
<td>807.581</td>
<td>822.500</td>
<td>816.780</td>
<td>824.923</td>
<td>833.172</td>
</tr>
<tr>
<td>RESULT</td>
<td>110.976</td>
<td>184.732</td>
<td>104.060</td>
<td>11.565</td>
<td>-68.789</td>
<td>17.565</td>
<td>-35.500</td>
<td>-68.420</td>
<td>-86.877</td>
<td>-210.228</td>
</tr>
</tbody>
</table>
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees

Spread Budget - Real Results AIM 2014 to 2018

#AIMBrussels2019
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Expenses</td>
<td>Income</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>0,00</td>
<td>0,00</td>
<td>0,00</td>
<td>0,00</td>
<td>0,00</td>
<td>0,00</td>
<td>0,00</td>
<td>0,00</td>
</tr>
</tbody>
</table>

Spread Budget - Results until including 2021
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees

SPREAD BUDGET - REAL RESULTS AIM 2014 TO 2018

-100000 -50000 0 50000 100000 150000 200000

-100000 -68789,00 0 11564,38 17564,75

Budget 2014 2015 2016 2017 2018
Real 2014 2015 2016 2017 2018
7. BoD: Financial Matters, brief update about the execution of the AIM 2019 Budget and future membership fees as of

<table>
<thead>
<tr>
<th>AIM membership fee 2019 Evolution until 2022</th>
<th>Section 6</th>
<th>Section 5</th>
<th>Section 4</th>
<th>Section 3</th>
<th>Section 2</th>
<th>Section 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contribution rate</td>
<td>&gt;15 mill</td>
<td>10-15 mill</td>
<td>5-10 mill</td>
<td>1-5 mill</td>
<td>0,5-1 mill</td>
<td>&lt; 0,5 mill</td>
</tr>
<tr>
<td>Contribution rate increased by 1%</td>
<td>0,00447 EUR</td>
<td>0,00673 EUR</td>
<td>0,00844 EUR</td>
<td>0,00929 EUR</td>
<td>0,00984 EUR</td>
<td>6.482,96 EUR</td>
</tr>
<tr>
<td>Contribution rate increased by 2%</td>
<td>0,00451 EUR</td>
<td>0,00680 EUR</td>
<td>0,00852 EUR</td>
<td>0,00938 EUR</td>
<td>0,00994 EUR</td>
<td>6.547,79 EUR</td>
</tr>
</tbody>
</table>

| Total min. membership fee AIM 2019          |          |          |          |          |          | 6.482,96 EUR |
| Total min. membership fee AIM 2020          |          |          |          |          |          | 6.482,96 EUR |
| Total min. membership fee AIM 2021          |          |          |          |          |          | 6.547,79 EUR |
| Total min. membership fee AIM 2022          |          |          |          |          |          | 6.612,62 EUR |
8. Miscellaneous: Subventions from the Luxembourgish government for our AIM GA in June in 2019

• Our Luxembourgish member has offered us to take over all the cost of the AIM meetings in Luxembourg.

• We have been asked by CMCE to apply for subsidies on behalf of CMCE as AIM. Once AIM receives these subsidies, we will transfer the money to CMCE.

• According to our statutes, Art. 29, the AIM can accept “…any other subsidy, donation of legacy that is accepted by the Board”.

• Does the board approve that AIM is requesting subsidies from the Luxembourgish Government?
8. Introduction to the World Café

By Jessica Carreño Louro
World Café

Introduction
Focus on what matters
Speak your mind
Listen to Ahaa!
Play, doodle, draw
Link and connect
Listen together for deeper insights
Have fun!

³ heart
³ understand
³ questions
World Café... How will we proceed?
The power of data for better health

- Rapporteur: Vice-President Abdelaziz Alaoui
- Assistant: Thomas
- Room: Frida Kahlo (1st floor)
- Language: French
Rocketing prices, a threat to the sustainability of our healthcare systems

• Rapporteur: Vice-President Loek Caubo
• Assistant: Sibylle
• Room: Toots Thielemans (1st floor)
• Language: German
Promotion of mutual health care systems

- Rapporteur: Vice-President Pedro Bleck da Silva
- Assistant: Jessica
- Room: Martin Luther King (ground floor)
- Language: French
Reshaping our welfare systems

• Rapporteur: Vice-President Matthias Savignac

• Assistant: Erich Koch

• Room: Nelson Mandela (ground floor)

• Language: English
Healthy environments for healthy people

• Rapporteur: Treasurer Alain Coheur
• Assistant: Louise
• Room: Adolphe Sax (1st Floor)
• Language: Spanish
World Café... How will we proceed?

1
Room Frida Kahlo
Abdelaziz Alaoui
Thomas

Room Toots Thielemans
Loek Caubo
Sibylle

Room Adolphe Sax
Alain Coheur
Louise

0
Room Nelson Mandela
Matthias Savignac
Erich Koch

Room Martin Luther King
Pedro Bleck da Silva
Jessica
COFFEE Break
World Café

Wrap-up – break out sessions

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The power of data for better health

• Rédaction, adoption par les membres de l’AIM et promotion d’une charte éthique pour la bonne utilisation des données.
  • Normes élevées en matière de protection des données
  • Normes élevées en termes d’usage d’instruments big data, algorithmes, intelligence artificielle
  • Lutte contre les potentielles inégalités en matière de santé
• Echange d’expériences sur la formation continue des personnels des mutuelles de santé
• Promotion de l’adhésion de tous dans les changements liés au développement de systèmes de santé numériques
The power of data for better health

- Echange d’expériences sur les plans d’action stratégiques pour le développement de systèmes de santé digitaux
- Investissement et mise à jour
- Formation des personnels
- Adhésion des parties prenantes
Rocketing prices ...

- Solidarity as overarching theme for AIM lobby
- Role of AIM is to do European lobby and to be an information platform for members
- Look into what are the common denominators and how can AIM become a strong voice against market driven approach to health care
- Added value of medicine and innovation in health care
- Cost – benefit analysis of new technology and medicine
Rocketing prices ...

• Overarching priority: affordable access to HC and medicines

• Defend the interests of healthcare payers in discussions regarding innovation, pricing etc.

• Strive for fair pricing of pharmaceuticals + improved transparency in establishing prices

• Push for robust legislation on HTA

• Call for a political discussion on early market access

• Call for more research on healthcare systems
Promotion of mutual health care systems

- Call for recognition of social economy enterprises and of the mutualist model
- Closely collaborate with other organisations and raise AIM’s profile by European and international organisations (ILO, ISSA, WHO, etc.)
- Establish quality standards of good governance for mutuals
- Strive for the sustainability of the system
  - Issue of communication on mutuals – AIM communication plan
  - Keep up with technological changes
  - Financing: covering the informal sector + keep strong social protection
Healthy environments for healthy people

- Ensure the implementation of the Sustainable Development Goals
- Climate change
  - Call for phasing out fossil fuels in favour of renewable energy
- Call for a comprehensive strategy on toxic chemicals
- Air and water pollution
  - Push for delivery on zero-pollution ambition
  - Call for awareness-raising campaigns and promotion in educative programmes
Lunch